

# Imbewu Farmer Development



Agriculture has long been recognized as a powerful tool in the fight against extreme poverty. In South Africa, maize plays a vital role in the agricultural sector and is recognized worldwide for its quality. The country's smallholder farmers, however, face significant challenges in earning a sustainable livelihood through the crop.

This is especially true in the Eastern Cape. South Africa's poorest province ranks second to last in maize production, accounting for a mere 169 metric tons of maize in 2020–2021. In contrast, the province of Freestate, which leads in maize cultivation, produced a staggering 7 million metric tons during the same timeframe<sup>1</sup>.

Several barriers prevent Eastern Cape's smallholder farmers from making a living from maize: a lack of knowledge regarding good agricultural practices, limited access to quality inputs for pest and disease management, and inadequate storage infrastructure. Furthermore, in OR Tambo District – one of the poorest districts in the Eastern Cape – farmers view maize production as a household chore rather than a business opportunity.

To **ensure the long-term resilience** and **food security** of communities in need, Tanager and the John Deere Foundation have partnered to implement the Imbewu Farmer Development project in OR Tambo District, Eastern Cape province. ("Imbewu" means "seed" Xhosa, the language spoken most frequently in the province.) The project, which takes a market systems approach, will **enhance agricultural productivity, facilitate access to commercial markets**, and **improve incomes** for the district's smallholder farmers.



**Project Name:** Imbewu Farmer Development Project

**Location:** OR Tambo District, Eastern Cape Province, South Africa

Project Years: 2022–2024

**Funding Partner:** John Deere Foundation

#### **Project Goal:**

Increase agricultural productivity and incomes of smallholder maize farmers



<sup>1</sup>2020/2021 Crop Estimates Committee, Department of Agriculture, Land Reform and Rural Development, Republic of South Africa

## **TECHNICAL APPROACH**

The first year of Imbewu Farmer Development introduced farmers to good agricultural practices. The project is building upon this knowledge via a three-pronged approach to boost farmers' production efficiency and profit potential:



#### AGGREGATION

An aggregated, or "block," farming approach will enable farmers to join forces and become more competitive: By consolidating their production, farmers gain economies of scale whereby they can access commercial markets typically closed off to them.



#### STORAGE

Storage allows farmers to take advantage of price fluctuations in the market: Proper storage minimizes post-harvest losses while ensuring farmers can hold their crops for sale until prices are at their highest.



### ENTREPRENEURIAL ECOSYSTEM

Farmers must leverage the entrepreneurial ecosystem to be successful: The project will therefore facilitate partnerships with agri input dealers, financial institutions, and mechanization dealers to help smallholder farmers maximize their yields.

## **VOLUNTEER PROGRAM**

With access to a uniquely skilled workforce through John Deere, Tanager and John Deere Foundation have incorporated a volunteering program into the Imbewu Farmer Development project. Select John Deere employees will have the opportunity to provide much-needed business management training to local entrepreneurs in OR Tambo District – layering critical business skills upon the project's agricultural capacity-building initiatives.

"There has always been the traditional knowledge of maize farming, but we have acquired new knowledge to really make it profitable" —Mlungisi Ndobeni



#### **TARGET IMPACT**

The project promises to yield significant outcomes for farmers, small and medium enterprises, and, ultimately, households across OR Tambo District:











Tanager, an ACDI/VOCA affiliate, empowers people to realize life-changing economic and social opportunities. We have 30 years of experience in integrating gender empowerment and nutrition into agriculture, connecting people across the production supply chain, fostering access for women and other marginalized groups, and unlocking sustainable, climate-smart economic opportunities for all.

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